## **EMPLOYMENT SECTORS**

The facilities that house jobs are typically described as office and industrial properties, which is an oversimplification of these properties. There is a more nuanced spectrum of market segments within the office and industrial umbrella depending on the activities occurring within these spaces. This spectrum ranges from smaller, well-designed environments that foster creativity and idea generation to large manufacturing facilities and warehouses designed to create and move large quantities of products.

This spectrum of market segments does not just happen naturally. The different uses require thoughtful and proactive planning to foster the growth of particular segments. There are a number of variables including the quality of space, workforce education, transportation needs, and real estate needs that influence where these different market segments and types of jobs will locate. For example, sites ideal for warehousing with a large footprint and access to heavy rail and highways will not be as suitable for innovative research and development facilities that need access to knowledge, cocreative environments, and multiple modes of transportation.

In many cases, the existing assets and obstacles of a given location may determine which market segments develop, but often specific segments can be targeted with effective planning. A community can target prioritized industry clusters by creating places that cater to the unique needs of those businesses.





### TRANSPORTATION NEEDS









### **REAL ESTATE NEEDS**

Small-medium footprint space Tech infrastructure Adaptive use Medium footprint sites Simple low investment buildings

### **CRITICAL NETWORK**

Complementary service providers
Transportation

Customer base Supply chain







### TRANSPORTATION NEEDS



#### **REAL ESTATE NEEDS**

Large-footprint sites
Simple low investment buildings
Utility infrastructure

Very large footprint sites

### CRITICAL NETWORK

Raw material providers Utility infrastructure Storage and waste recyclers

Transportation







# **Incubate + Innovate + Create**

Institutional + Office + Light Industrial



## **TRANSPORTATION NEEDS**









## **REAL ESTATE NEEDS**

Diverse, agile and high investment space New construction

**CRITICAL NETWORK** 

Knowledge clusters Related service providers





Small-medium footprint space Tech infrastructure Adaptive use

Material providers







## **TRANSPORTATION NEEDS**











## **REAL ESTATE NEEDS**

Small-medium footprint space Adaptive use Small-medium footprint sites

### **CRITICAL NETWORK**

Complementary service providers Customer base





